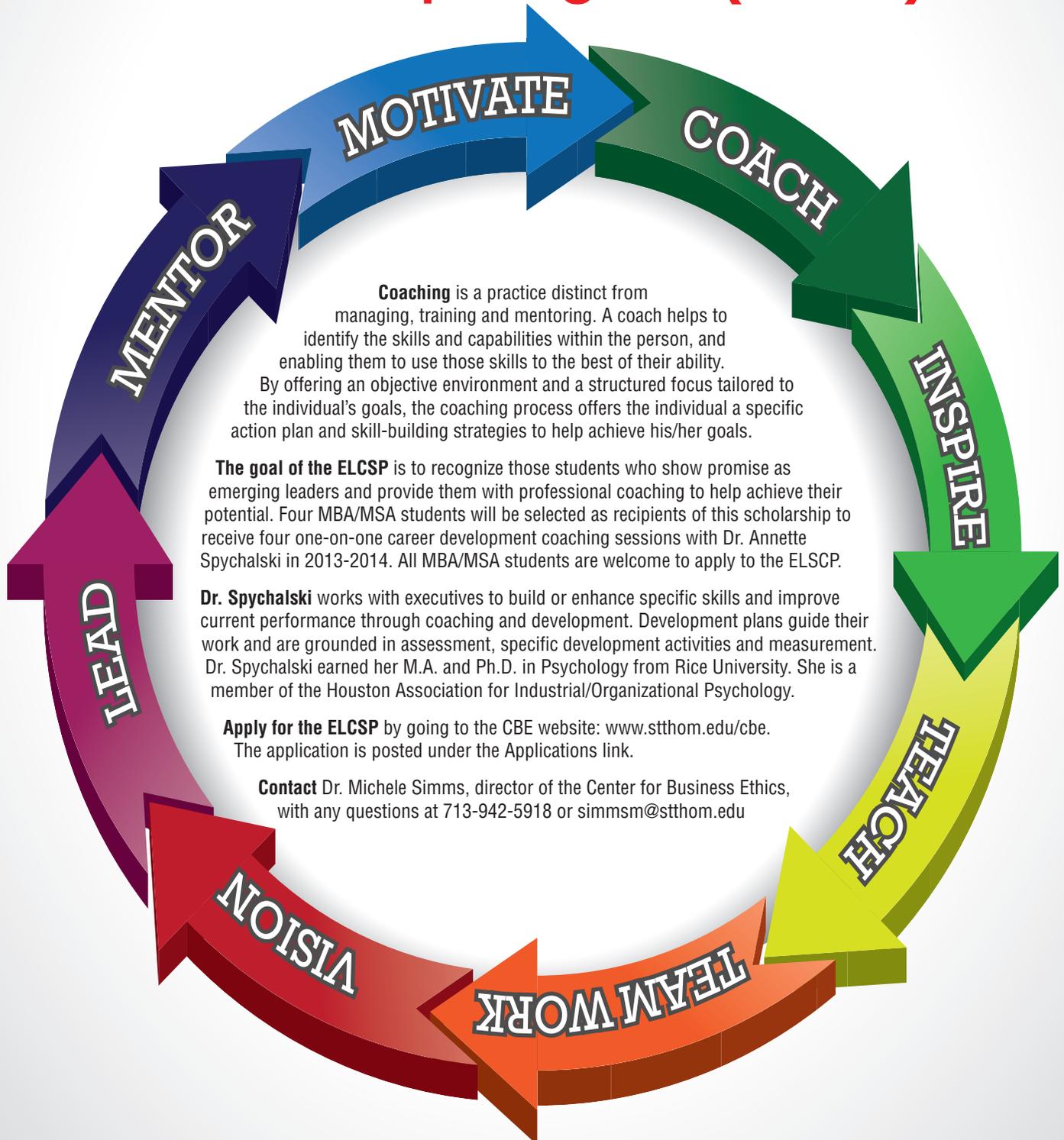


The CBE Emerging Leader Coaching Scholarship Program (ELCSP)



SCHOLARSHIP COACHING OUTLINE: CAREER DEVELOPMENT

SESSION 1

Goal: Who is (student name)?

- Student introduction and review of: education, graduation date, work, resume, work-based performance feedback and so forth
- Review of MBTI report
- Homework: Upon graduation, how will I incorporate my MBA in my career plan and my future work? What is my next role?

SESSION 2

Goal: What is my future work or next role?

- How do I use my strengths and preferences in school and at work?
- What job or role I am I qualified to fill?
- What do I need to add (skills, experiences, etc.) to strengthen my resume?
- Homework: Revise/update resume

SESSION 3

Goal: How do I “sell” myself in an interview?

- Review updated resume
- My “elevator” speech
- Interview questions (for an internal or external role) and preparation
- Follow-up after the interview
- Homework: Role or industries and companies, with contact information

SESSION 4

Goal: My (internal or external) plan or next steps

- Review target role or companies for employment. My network plan (who, when, outcome I want)
- Practice interview
- What is my plan and action items for next six months?
- How has this coaching experience that was focused on my career development been helpful to me? How will I apply what I have learned to future situations?